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 Monday 5 pm PST / 7 pm CST

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UNIVERSAL DIVERSITY COMMUNICATION



9th Circuit upholds Caltrans' preferences on contracts for ethnic groups, women



By Denny Walsh

A state Transportation Department contracts program that gives preferential treatment to firms owned by members of disadvantaged ethnic groups and women does not run afoul of the U.S. Constitution, a federal appellate court ruled Tuesday.

U.S. District Judge John A. Mendez of Sacramento got it right in 2011 when he rejected a constitutional challenge to the program by the Associated General Contractors of America,

a three-judge panel of the 9th U.S. Circuit of Appeals declared.

The circuit panel dismissed an appeal by the contractors' association of Mendez's decision, saying the association "did not identify any of its members who have suffered or will suffer harm ... and therefore (the association) has not established that it has ... standing to bring suit."

But, the three judges added, even if the Associated General Contractors had legal

standing, its appeal would fail because there is strong "evidence of discrimination within the California transportation contracting industry" and the Caltrans program is "narrowly tailored to benefit only those groups that actually suffered discrimination."

That finding echoes Mendez's conclusions two years ago in the lower court.

The contractors claim the program, begun in 2009, unlawfully provides race- and sex-based preferences on certain contracts to firms owned by African Americans, American Indians, Asian Pacific Americans and women.

Not so, said Mendez, holding that the agency's statistical and anecdotal evidence shows the four groups have been subjected to discrimination in the transportation construction industry and the Caltrans program benefits only those groups.

Attorney Ralph Kasarda, who represents AGC, said Tuesday that he and his client are disappointed they got the same reception at the appellate court.

"Such a preference is unconstitutional because it can never be narrowly tailored on both construction and engineering contracts in such a large and diverse state as California," Kasarda said in an email response to a request for comment.

"For instance," he added, "prime contractors must favor subcontractors who trace their heritage to China, Japan, or South America, but disfavor male subcontractors whose national origins are from Pakistan, India, Bangladesh, Maldives, Nepal and Sri Lanka. The Caltrans program offends all notions of equality and fairness."

Continued on page 5



City & County of San Francisco
San Francisco International Airport
 Design-Build Services for
 Mel Leong Treatment Plant Industrial Wastewater
 Treatment Plant Project
 Contract No. 8427C.A
 Bid Date: May 9, 2013 at 2:00 PM
 Requesting certified LBE Sub Consultant Quotes on:
 Landscape Architecture, Civil Engineering,
 Structural Engineering, Geotechnical Engineering,
 Electrical Engineering, Mechanical Engineering,
 Survey (Land & Aerial).

Shimmick Construction Co. Inc.
 (510) 777-5000

See page 3 for the Full Ad

Shea-Kenny, Joint Venture (909) 594-0990



Small Businesses and Disadvantaged Business
 Enterprises (DBE) Certified with the
 Washington State Office of Minority and
 Women Business Enterprise (OMWBE)
 Northgate Link Extension; Contract N125;
 TBM Tunnels (UW to Maple Leaf Portal)
 BID DATE: May 30, 2013 @ 1:00 PM, PDT

See page 5 for the Full Ad

This is a Complimentary Copy. Paid subscribers receive first class mail.

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 703 Market St., Ste 1000, San Francisco, CA 94103

PRSR STD
 U.S. Postage
 PAID
 San Fran CA 941
 Permit No. 820

RESOLUTION 242-12

On June 28, 2012 San Francisco Board of Supervisors designated the Small Business Exchange newspaper as a minority outreach newspaper for the following communities for FY 12-13:

- AFRICAN AMERICAN • CHINESE • HISPANIC



NORTHERN CALIFORNIA SUB-BID REQUEST ADS

OWNER: East Bay Municipal Utility District
PROJECT #: 2066
PROJECT NAME: Pipeline Relocation, Schnitzer Steel
BID DATE & TIME: 05/15/13 @ 1:30PM
SUBMIT QUOTES BY: 05/15/13 @ 12:00PM
ENGINEER'S ESTIMATE: \$400K - \$600K (150 CD / \$2,500.00 per day LD)
PARTICIPATION GOALS: 25% MBE / 9% WBE

Ghilotti Construction Company, Inc. is seeking certified MBE / WBE subs/suppliers. Scopes and supplies include WELDED STEEL PIPE, AGGREGATE AND ASPHALT SUPPLIERS, HORIZONTAL BORING AND TRUCKING. GCC is available to discuss breaking out any portion of work to encourage minority participation.

Mr. Steve Hanak (707/585-1221 or steveh@ghilotti.com is the Estimator for this project and is available to provide you with assistance to clarify any questions regarding the scope of work, including interpretation of plans, specifications and requirements, bid preparation and obtaining bonds, lines of credit, insurance and any technical assistance. GCC may also assist in obtaining any necessary equipment, supplies, materials or related services. (Please note: G.C.C. may require Payment & Performance Bonds on all sub-contracts over \$25,000 per Ca. Public Contract Code Sect. 4108. G.C.C. will pay bond premiums up to 1 1/2% of contract cost. **G.C.C. is a UNION CONTRACTOR.** Any non-signatory subcontractors will be required to sign an agreement for trades covered under our agreements.)

Plans, specifications and project requirements may be reviewed at our office in Santa Rosa. They may also be obtained through **EBMUD @ <http://www.ebmud.com/current-construction-bids>**, local plan rooms, builder's exchanges, Dodge Scan or a GCC closer to your location as well as in trade publications such as Daily Pacific Builder or Daily Construction Services. Ghilotti Construction Company encourages the use of minority and women subcontractors and suppliers and considers such to be an important aspect of the project. We are an equal opportunity employer.

FINE LINE CONSTRUCTION
 Is Requesting Sub-Bids from Certified DVBE Subcontractors and Suppliers for:
Cesar Chavez ES Modernization Project
SFUSD Project #11497 - This is a Non-PLA
BID DATE: May 8, 2013 @ 2:00 PM
Est. Cost: \$6,500,000

Trades Needed (but not limited to): SITE CONSTRUCTION, CONCRETE, METALS, WOOD AND PLASTICS, THERMAL AND MOISTURE PROTECTION, DOORS AND WINDOWS, FINISHES, SPECIALTIES, EQUIPMENT, FURNISHINGS, SPECIAL CONSTRUCTION, CONVEYING SYSTEMS, MECHANICAL, ELECTRICAL, AND HAZARDOUS MATERIALS.

Bids should be faxed to our fax at (415) 512-7688. Plans can be obtained through ARC-Northern CA bid services; All Northern CA Builders Exchanges; Asian Inc.; EBidboard; Marin Builders Association; McGraw-Hill/Dodge-Daily Pacific Builders; Reed Construction Data; or the Sub-Hub

This is a Prevailing Wage Project and use of the on-line Elation Labor Compliance Program will be utilized.

*****Bid Bonds and/or Payment & Performance Bonds may be required. Fine Line Construction is signatory to the Carpenter's and Laborer's Agreements. Successful Subcontractors will be expected to execute a standard Fine Line Construction Subcontract Agreement.*

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

Highway in Alameda County in Oakland from 0.1 Mile South of Madison Street Undercrossing to 0.1 Mile South of 880/980 Separation
Caltrans Contract No. 04-1G5604
Federal Project No. ACHSIM-880-1(066)E
DBE Goal: 8%
Engineer Estimate: \$2,480,000
180 Working Days
Bids: May 7, 2013 at 2:00pm

Requesting Sub-quotes for (including but not limited to: Electrical, Fence, Rebar, Striping/Markers, Joint Seal, Concrete Barrier, Demolition/Bridge Removal, Signs-Roadside, Structural Concrete, Sawcutting and Trucking)

Scope of Work: Upgrade median barrier.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or from the Caltrans website <http://www.dot.ca.gov/hq/esc/oe/>. Contact Derrick Woods at 925-606-2400 for any questions, including bonding, lines of credit, insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940
 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

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Santa Clara Valley Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension Project C700

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

Sub-Bids Requested From Qualified DVBE Subcontractors & Suppliers for:

San Francisco Unified School District
Yick Wo Elementary School Modernization Project No: 11513,
Project located at : 2245 Jones Street,
San Francisco CA 94133

Bid Date: May 14, 2013 at 2:00 PM

Trades: Hazmat Demolition, Concrete, Earthwork, Paving, Drilled Pierces, Metals, Casework, Roofing, Doors, Windows, Resilient flooring, Tile, Epoxy flooring, Acoustical, Painting, Electrical, HVAC, Plumbing.

JUV Inc.

1616 Franklin Street Suite # 203 • Oakland, CA 94612

(510) 836-1300 • Fax (510) 836-1301

Contact: David Gruzman • Email: david@juvinc.com

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Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

San Francisco Bay Trail - Martinez Intermodal to Crockett

Contra Costa County

Bids: May 2, 2013 @ 2pm

East Bay Regional Park District

Project #10-12-601

DBE Participation Goal of 4%

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704

Phone: 415-421-9500 • Fax: 415-421-9600

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE firms. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE suppliers, subcontractors and truckers.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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NORTHERN CALIFORNIA SUB-BID REQUEST ADS

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**San Francisco Bay Trail - Martinez Intermodal to Crockett
Contra Costa County
East Bay Regional Park District Contract No. 10-12-601
BID DATE: May 2, 2013 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Survey, Fencing, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Construction Area Signs, Clearing & Grubbing, Geocomposite Drain Mat, Erosion Control, Planting, Geosynthetic Pavement Interlayer, AC Dike, Cold Planing, Geogrid, Soldier Pile Wall, Steel Pile, Precast Concrete Lagging, Precast Concrete Panel, Roadside Signs, Rock Slope Protection, Minor Concrete, Survey Monument, Striping and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Russ Hague

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office.

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 121 Rubber HMA Overlay, Sonoma
Caltrans #04-3E8204
BID DATE: May 8, 2013 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, WPCP, Sweeping, Striping & Marking, Cold Plane AC, Rumble Strip, Data Core, Electrical, Crack Treatment, Tack Coat and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Hwy 580 Rubber HMA Overlay, Richmond
Caltrans #04-3E4404
BID DATE: May 7, 2013 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, WPCP, Sweeping, Cold Plane AC, Crack Treatment, Data Core, AC Dike, Tack Coat, Striping & Marking, Loop Detector and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Dan Palmer

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Shimmick Construction Company Inc.

LBE Sub Consultant Bids Requested For:

**City and County of San Francisco - San Francisco International Airport
Design-Build Services for Mel Leong Treatment Plant Industrial Wastewater Treatment Plant Project
Contract No. 8427C.A**

Bid Date: May 9, 2013 at 2:00 PM

Email all quotes to michaelwong@kennedyjenks.com

Requesting certified LBE Sub Consultant Quotes on: **Landscape Architecture, Civil Engineering, Structural Engineering, Geotechnical Engineering, Electrical Engineering, Mechanical Engineering, Survey (Land & Aerial).**

Copies of the RFQ/RFP package may be obtained by accessing the following link:

<http://www.sfoconstruction.com/login?contractNumber=8427C.A>.

You will need to register to access the documents; or may be viewed by appointment only:

303 Second Street, Ste. 300 South, San Francisco, CA 94107; Phone (415) 243-2510.

Sub Consultant interested in this project may contact **Michael Wong** by phone at (415) 243-2510.

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

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RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

**San Francisco Bay Trail
Martinez Intermodal to Crockett
Contra Costa County
EBRPD Project No. 148500 Federal Project No. HPLUL-6075(017)
DBE Goal: 4%**

Engineer Estimate: \$4,624,000 - 200 Working Days

Bids: May 2nd, 2013 at 2:00pm

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Construction Area Signs, Cold Plane, Clear & Grub, Landscaping, Hydroseeding, Erosion Control, AC Dike, Grinding, CIDH Piles, Precast Concrete Girders, Signs Roadside, Concrete Curb & Sidewalk Misc., Fencing, Survey & Historical Monument, Thermoplastic Traffic Stripe & Marking, Painted Traffic Stripe & Marking, Surveyor, SWPPP Planning and Trucker.

Scope of Work: Trail restoration including earthwork, landslide repair, rock slope protection, soldier pile retaining walls, drainage, aggregate base, asphalt pavement, erosion control, and Hydroseeding.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or from the East Bay Regional Park District, 2950 Peralta Oaks Ct., Oakland, CA 94605 (510) 544-2301. Contact Derrick Woods 925-606-2400 for any questions, including bonding, lines of credit, insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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WE ARE REQUESTING QUOTATIONS FROM ALL QUALIFIED
MBE/DBE/WBE/DVBE
SUBCONTRACTORS AND MATERIAL SUPPLIERS FOR THE FOLLOWING PROJECT:

**Yick Wo Elementary School
Modernization Project**

BID DATE & TIME: Bid Due: May 14, 2013 2 p.m.

Above project are a General School Modernization and reconstruction including an existing 27,072 sf education building & reconstruction including disabled access, fire, safety and Health safety upgrades, exterior exit balcony structure with two stairs, multi-purpose room addition, site work, HAZMAT/asbestos remediation and other misc. interior renovation work. Work also not limited to new flooring, bathroom renovation, replacement of new window, window shades, interior finished, white boards, backboards, doors & hardware, MEP, site work, paving etc. Bids shall be made in accordance with the prevailing wages for the work in San Francisco County. DVBE Goals.

(The Specifications and Plans will be available in our office 8:30AM – 5PM or at ARC Northern California – Bid Services – 945 Bryant Street, San Francisco, CA 94103.

Contact Priyantha De Pinto: 415-537-2235 Fax: 415-348-0684, email: sf@e-arc.com).

Transworld Construction Inc.

1178 Folsom Street • San Francisco, CA 94103

Phone: (415) 626-5500 • FAX: (415) 863-3578

Contact Person: **Paul Hess ext. 112**

AN EQUAL OPPORTUNITY EMPLOYER

WE ARE REQUESTING QUOTATIONS FROM ALL QUALIFIED
MBE/DBE/WBE/DVBE
SUBCONTRACTORS AND MATERIAL SUPPLIERS FOR THE FOLLOWING PROJECT:

**SFUSD 2011 Proposition A bond Project
Cesar Chavez Elementary School – Project No. 11497**

BID DATE & TIME: May 8, 2013 at 2PM

Above project are a General School Modernization and reconstruction including but not limited to ADA Access and Fire / Life-Safety upgrades, exterior and interior painting at affected areas, new flooring, bathroom renovation, replacement of new window, window shades, interior finished, white boards, backboards, doors & hardware, Hazardous materials / asbestos remediation, mechanical, plumbing, and electrical work. CMU, concrete, site work include retaining walls and paving and other misc. interior renovation work. Bids shall be made in accordance with the prevailing wages for the work in San Francisco County.

(The Specifications and Plans will be available in our office 8:30AM – 5PM or at ARC Northern California – Bid Services – 945 Bryant Street, San Francisco, CA 94103.

Contact Priyantha De Pinto: 415-537-2235 Fax: 415-348-0684, email: sf@e-arc.com).

Transworld Construction Inc.

1178 Folsom Street • San Francisco, CA 94103

Phone: (415) 626-5500 • FAX: (415) 863-3578

Contact Person: **Paul Hess ext. 112**

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SBE Newspaper and **SBE Newsletter**

SOUTHERN CALIFORNIA SUB-BID REQUEST ADS

Shimmick/Obayashi/FCC, JV is a prequalified Prime Contractor seeking quotes from certified Small and Disadvantaged Business Enterprises (SBE & DBE) Subcontractors/Suppliers for the following project:

**Regional Connector Transit Corridor Project,
RFP No. C0980
The Los Angeles County
Metropolitan Transportation Authority**

This is a Design/Build project that will create a 1.9 mile light rail line from 7th and Flower Street to 1st St. and Central Avenue that connects to the existing Metro Blue, Expo and Gold Lines.

**Proposal due date and time: June 18, 2013 @ 2:00pm
Subcontractor and Supplier Quotes must be received by June 7, 2013 @ 2:00pm**

A complete set of the RFP package is available in DVD/CD, for complete information please go to the following website: <http://www.metro.net/projects/connector/>. If you are interested in participating in the upcoming project please email regionalconnector1@shimmick.com or check out our website <http://www.regionalconnector.com/index.php> for additional information.

Subcontractors/Suppliers Requested for, but not limited to, the following: Landscaping & Irrigation, Site Demolition, Trackwork, Reinforcing Steel, Hazardous Materials Handling, Storm Drain & Utilities, Shoring & Excavation, Structural Steel & Misc. Metal, Masonry, Thermal & Moisture Protection, HVAC, Elevator & Escalator, Fire Protection, Curb & Gutter (Flatwork), AC Pavement, Site Instrumentation & Monitoring, Striping, Trucking, Fence & Gate, Flooring, Painting & Coating, Station Signage, Station Misc. Steel, Architectural Precast Concrete, Station Glass, Metal Roofing, Siding and Louvers, Station Doors, Concrete Suppliers, Aggregates, and Railroad Materials.

Items of work may be broken down into economically feasible packages to encourage participation. SOF, JV intends to conduct itself in good faith with all firms for participation on this project.

SOF, JV

16481 Scientific Way • Irvine, CA 92618
Phone (949) 333-1500, FAX (949) 333-1510

Subcontractor understands and agrees to comply with the Project Labor Agreement (PLA) between the LACMTA and the Los Angeles/Orange County Building and Construction Trades Council and with the LACMTA Construction

Careers Policy (CCP). The Project Labor Agreement and the LACMTA Construction Careers Policy are available at <http://www.metro.net/about/pla/>

100% Performance and Payment bonds with a surety company acceptable to SOF, JV are required of subcontractors. SOF, JV will pay bond premium up to 1.0%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SOF, JV Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions-subcontract draft copy available upon request. Subcontractor must provide insurance coverage for their work as required by the Prime contract or SOF, JV minimum-whichever is greatest. SOF, JV's minimum insurance requirement is: General Liability \$1M-Per Occurrence/\$2M-Agg/\$2M-Completed Operations; Excess Liability \$5M; Auto Liability \$1M; Workers Comp & Employer Liability \$1M. SOF, JV's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. SOF, JV requires that Subcontractor and Supplier price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

SKANSKA

Sub-Bids Requested From Qualified DVBE/SBE Subcontractors & Suppliers

For Construction on State Highway in Riverside County near Idyllwild and Palm Desert from Hurkey Creek Bridge to 0.5 mile West of Morris Ranch Road and from 0.2 mile West of Pinyon Drive to 1.4 miles South of Cahuilla Way

District 08 on Route 74

Contract No.: 08-1C4304 • DVBE/SBE Goal

Bid Date: May 2, 2013 – 2:00PM

Plans and Specifications are available for view at our main office in Riverside and the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Traffic Stripe, Portable Changeable Message Signs, Hot Mix Asphalt, Tack Coat, Lead Compliance Plan, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe (Sprayable), Pavement Marker, Asphalt Trucking, Cold Plane Asphalt Concrete Surfacing.

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DVBE/SBE companies for this project. All interested subcontractors, please indicate all lower tier DVBE/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
Ph: (951) 684-5360 • Fax: (951) 788-2449 • Email: Tom.Mehas@skanska.com

MBE/WBE/OBE Subcontractors/Suppliers
Notice of Bids Request

**Project: Knob Hill Apartments-39 Unit, Four Story Affordable Residential Apartment Building,
Over Two Levels Of Parking Garage.
Location: 2403 West 4th Street
Los Angeles, CA 90057**

Walton Construction Services plans to receive bids in "Good Faith" with MBE/WBE/OBE firms for participation in the Knob Hill Apartments Housing Project. Certified firms must provide a copy of their current M/W/DBE certification issued by the City of Los Angeles, Metro or Caltrans. This project is a state commercial and residential prevailing wage job. For information regarding plans and specs, firms can contact Blake Jackson by email at bjackson@waltoncs.com.

The following trades are scheduled to bid on April 19, 2013:

Rough Carpentry, Finish Carpentry, Plumbing, Electrical, Hvac, Cleanup, Insulation, Glazing, Sheet Metal, Roofing, Plaster, Drywall, Finish Carpentry, Painting, Cabinets, Ceramic Tile, Carpet, Landscape.

Walton Construction Services is an equal opportunity employer that is committed to, and encourages participation of MBE/WBE/OBE subcontractors/suppliers on the Knob Hill Apartments Housing Project.



**I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

**Bid Packages available are: Construction Survey, Rebar, Structure Concrete,
CIDH, Electrical, and Drainage Pipe**

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-684-5360. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer

Requesting bids from qualified SBE/VSBE Subs/Suppliers for:

**PORT OF LONG BEACH - PIER E Middle Harbor Terminal
Auxiliary Maintenance Facility (HD-S2385)
Long Beach, California • BID DATE: May 06, 2013 @ 2:00 PM
Project Labor Agreement and Prevailing Wage Rate Requirements Apply**

SCOPE: (LEED SILVER) Construction of Three (3) single story bldgs: AUXILIARY BLDG - 16,000 SF steel framed; RW/GENSET BLDG - Gen Set Repair 5,200a SF / 7,000 SF masonry & steel framed generator repair shop w/adjacent wash platform & canopy; ROADABILITY BLDG - 1,300 SF w/20,000 SF canopy - masonry. Parking lot, site improvements, landscaping, site utilities, site lighting, and communication.

TRADES: K-Rail, Survey, Demo, Abatement, Grading, SWPPP, Paving, Site Conc, U/G Util, Striping, Fencing, Landscape, Rebar, Concrete, Masonry, Steel, Mtl Deck, Fin Carp, Countertops, Wtrproofing, Insulation, Fireproofing, Firestopping, Composite Panels, Single Ply Roofing, Sheet Mtl, Doors/Hdwe, Glass, DW, Tile, Act Clgs, Flooring, Painting, Toilet Part, Signage, Bridge Crane, Fire Protection, Plumbing, HVAC, Electrical, Fire Alarm, Methane Mitigation, DDC Ground Improvement



W.E. O'Neil Construction Co. of California

909 N. Sepulveda Blvd., #400 • El Segundo, CA. 90245 • Ph (310) 643-7900 • Fax (310) 643-6541
Contact: Nancy South

100% Performance/Payment Bonds may be required. W.E. O'Neil will assist SBE/VSBE firms w/smaller scopes of work, bonding, insurance, and equipment. Plans/specs are available on CD, viewing in our Planroom and at www.bidmail.com please contact nasouth@weoneil.com for access and/or questions regarding this bid.

NORTHERN CA SUB-BID REQUEST AD

Sub-Bids Requested From Qualified MBE, DVBE, DBE, WBE Subcontractors & Suppliers

**Contract # CF 71-700-21
Project Location: Sonoma County,
Marin County, Napa County, CA
Bid Date: May 1, 2013**

Trades: Recycled Water Planning and Engineering, Water Quality Evaluation, Geotechnical Engineering, Structural Engineering, Environmental Review Services (traffic, noise/vibration, cultural resources, biology), Public Outreach, Website Maintenance.

RMC Water and Environment

101 Montgomery Street, Suite 1850
San Francisco CA 94104
Phone: 415-321-3400 • Fax: 415-321-3401
Contact: Christy Kennedy

We will assist interested firms in obtaining bonds, lines of credit and/or insurance if necessary.

An Equal Opportunity Employer

PHOENIX, ARIZONA SUB-BID REQUEST AD

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Terminal 4 - South Apron Reconstruction Project No. AV08000071FAA

Location: Sky Harbor Airport, Phoenix, AZ

Bid Date: Tuesday April 30, 2013

Trades include, but are not limited to: Bituminous Surface Course, Portland Cement Concrete pavement – 18 inch depth, Structural Portland Cement Concrete, Pavement Markings with Type III Glass Beads, Pavement markings without Glass Beads, Temporary Pavement Markings without Glass Beads, Trench Drain catch Basin, Trench Drain 12 inch, Bollards 8 inch Dia Type A, Trucking, Saw & Seal, Dumpsters, Toilet – A Company, Construction Survey and Layout, 2-Person Survey Crew, 1-Person Survey Crew, Survey Manager (RLS), Contractor Quality Control, Construction Traffic Control & Security, Furnish & Deliver Airfield Sign Panels, CPM Schedule & Updates, Remove Concrete Pavement (Thickness Varies 18-24 inches), Remove AC Pavement, Remove Slotted Drain, Remove Concrete Foundations and Hardstands, Remove Reinforced Concrete Pavement (Thickness Varies 18-24 inches)

Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies

Skanska USA Civil West Rocky Mountain Division Inc.

Contact: Sue Frederick

14050 N 83rd Ave, Suite 280 • Peoria, AZ 85381

Ph: 623-487-5200 • Fax: 623-487-5220 • Email: sue.frederick@skanska.com

Skanska is an Equal Opportunity Employer

New High Tech Businesses Rely More Than Other Firms on Bank Loans

Advocacy Study Shows Women and Minority-owned Businesses Operate on Less Financing

In the current financial climate, new high-tech businesses rely more than other firms on outside loans and investments, while non-technology businesses owned by African Americans, Latinos, and women simply operate on less capital, says a report issued today by the U.S. Small Business Administration (SBA) Office of Advocacy. The report, called Access to Capital among Young Firms, Minority-owned Firms, Women-owned Firms, and High-tech Firms looks at how the changing financial environment affects new firms.

“We know that startup businesses with access to financing drive innovation, job creation, and economic growth,” said Dr. Winslow Sargeant, Chief Counsel for Advocacy. “Policies that help close the financing gaps for minorities and women and for high-tech startups will benefit the whole economy.”

The author, Alicia Robb, finds that minority firms in particular rely more on their own funds—and have less capital to start up and grow. High-tech businesses that rely on patents, copyrights, and trademarks also faced bank financing hurdles, possibly because their products rely on knowledge, which is harder for banks to assess than physical assets.

The report uses data from the Kauffman Firm Survey to look at new businesses’ access to capital during the 2004-2010 period. African American and Latino owners of young firms are less likely than others with similar credit scores to have access to bank financing. During the financial crisis, women and minority owners of new startups were less likely to apply for credit, fearing loan denial.

The Office of Advocacy, an independent office that serves as the voice for small business within the federal government, sponsored the report. The full report is available on the Office of Advocacy website at <http://www.sba.gov/advocacy/7540>.

About Us

Created by Congress in 1976, the Office of Advocacy of the U.S. Small Business Administration (SBA) is an independent voice for small business within the federal govern-

ment. Appointed by the President and confirmed by the U.S. Senate, the Chief Counsel for Advocacy directs the office. The Chief Counsel advances the views, concerns, and interests of small business before Congress, the White House, federal agencies, federal courts, and state policy makers. Economic research, policy analyses, and small business outreach help identify issues of concern. Regional Advocates and an office in Washington, DC, support the Chief Counsel’s efforts.

As the federal office responsible for examining the contributions and challenges of small businesses in the U.S. economy, we are constantly looking for answers to small business questions—those that intrigue researchers, challenge business organizations, enlighten policymakers, and vex small business owners. Reference materials published annually include small business profiles for each of the 50 states and U.S. territories, quarterly small business indicators, and The Small Business Economy report.

Advocacy attorneys work within the government, educating regulators about their obligation to consider how small entities will be affected by federal regulatory proposals. The Regulatory Flexibility Act (RFA) and Executive Order 13272 require federal agencies to determine the impact of their rules on small entities, consider alternatives that minimize small entity impacts, and make their analyses available for public comment. The Office of Advocacy gives small firm owners and their representatives opportunities to make their voices heard about rules that affect their interests. Annually, the Office of Advocacy helps small businesses save billions in regulatory costs.

Recognizing that state and local governments can be a source of burdensome regulations, the Office of Advocacy works with policymakers to bring regulatory flexibility to the states. Many states have enacted legislation or taken other steps to strengthen regulatory flexibility for small businesses. Giving small employers a voice early in the process is key to reducing the small business impact of state regulations while increasing regulatory compliance and passing on cost savings. Our Regional Advocates in the 10 SBA regions stand ready to hear from you about small business concerns and to help you level the playing field for small businesses in your state.

Source: SBA Office of Advocacy

SEATTLE, WASHINGTON SUB-BID REQUEST AD

BIDDING OPPORTUNITY

Small Businesses and Disadvantaged Business Enterprises (DBE) Certified with the Washington State Office of Minority and Women Business Enterprise (OMWBE)

Inviting qualified contractors, specifically Small Business and Disadvantaged Business Enterprises to contact us regarding subcontracting opportunities in connection with the heavy construction work.

The Work under this contract is located in Seattle, Washington. The work consists of the 18,435 feet of segmentally lined, twin-bored tunnels. The work includes 23 cross passages. It also includes placement of the tunnel invert slab, walkways and utilities as well as shoring, dewatering and excavation for the three stations: Roosevelt Station, U District Station and University of Washington Station

Northgate Link Extension; Contract N125; TBM Tunnels (UW to Maple Leaf Portal)

BID DATE: May 30, 2013 @ 1:00 PM, PDT

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, water treatment, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, secant pile wall, cased auger shaft construction, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment, electrical services, pest control, IT services, permanent electricity, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a Small Business or a DBE in the Contract that is not on the current list of certified DBE’s should contact the Washington State Office of Minority and Women Business Enterprise (OMWBE) at 360-753-9693.

We have set up an FTP site where you can view all plans and specifications for your convenience. Please contact Jeanette Fahey at (909) 594-0990 or Brett Campbell at (909) 594-0982 to receive instructions on accessing the FTP Site.

Shea-Kenny, Joint Venture

An EEO Employer

(J.F. Shea Construction, Inc. – Kenny Construction Co.)

667 Brea Canyon Road, Suite 22 • Walnut, CA 91789

909-594-0990 • 909-869-0827 (fax)

Attn: Dennis Poulton, EEO Officer

9th Circuit upholds Caltrans’ preferences



Continued from page 1

Kasarda said he and his client are discussing “the possibility of filing a petition for rehearing” before an enlarged circuit panel or seeking review of the matter by the U.S. Supreme Court.

The opinion was authored by Senior Circuit Judge Jerome Farris, with Circuit Judges Sidney R. Thomas and N. Randy Smith concurring.

They cited a 2005 federal statute enabling states that receive federal transportation funds to set up a program like California’s “in response to pervasive and ongoing discrimination.” The act mandates that 10 percent of federal funds distributed to participating states and municipalities be “expended on disadvantaged business enterprises.” Those firms are

defined as small businesses owned or controlled by socially and economically disadvantaged individuals.”

Caltrans receives up to \$3 billion annually from the federal government for transportation projects.

While the contractors’ appeal was pending, Caltrans commissioned a new disparity study to update its preference program as required by federal regulations. The agency then submitted a modified program that is nearly identical to the 2009 program, except it now includes Latinos and sets an overall goal of 12.5 percent of its contract expenditures going to disadvantaged persons’ companies.

Source: Sacramento Bee



SAN FRANCISCO BAY AREA

About Us

Green Meadows Janitorial Services is based on the belief that our customers' needs are of the utmost importance. Our entire team is committed to meeting those needs. As a result, a high percentage of our business is from repeat customers and referrals. Founded in 2010 by Chester Meadows, General Manager, the company has grown to provide services for over a 150,000 square feet of commercial properties.

We provide services for:

- Office and Commercial facilities
- Residential and Mixed use Developments
- Special Cleanup Services for New Construction
- Events and Festivals

We would welcome the opportunity to earn your trust and deliver you the best service in the industry.

Hours:

Mon - Fri: 9AM - 6PM

Sat: 10AM - 5PM

Sun: Closed

On Call: Based upon negotiated contract terms

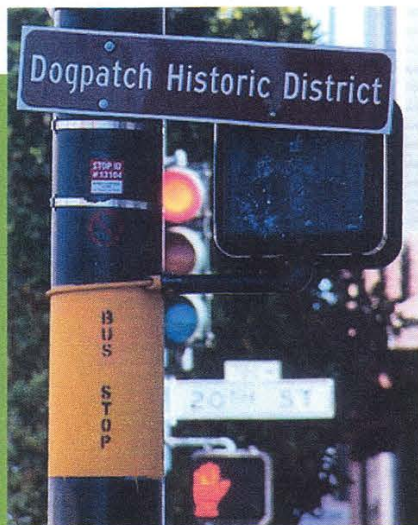
SF Unemployment Rate Dropping to Six Percent

Mayor Edwin M. Lee today issued the following statement on San Francisco's unemployment rate dropping to six percent in April for San Francisco, based on preliminary unemployment numbers released by the California Employment Development Department (EDD):

"San Francisco's steady economic recovery is putting our residents back to work. When I first came into office in January 2011, our unemployment rate was 9.5 percent, and today it stands at a five-year low of six percent. I will continue my focus on job creation, workforce training and education to continue to make sure San Franciscans are ready for the jobs and demands of the 21st Century economy. And, I will continue to work every day with every business sector in our City to support successful policies that grow our economy, create jobs and put San Franciscans back to work."

San Francisco registered the third lowest unemployment rate among California's 58 counties. Jobs located in San Francisco increased by 3.6 percent on a year-over as of September 2012, according to the Bureau of Labor Statistics. That ranks San Francisco 17th in performance out of the 329 largest counties in the nation, compared to 1.6 percent nationally and 2.8 percent in California. Between March of 2012 and March of 2013 with a drop of 1.8 percent, San Francisco experienced the largest one-year drop in the unemployment rate in more than two decades.

Source: <http://www.sfmayor.org>



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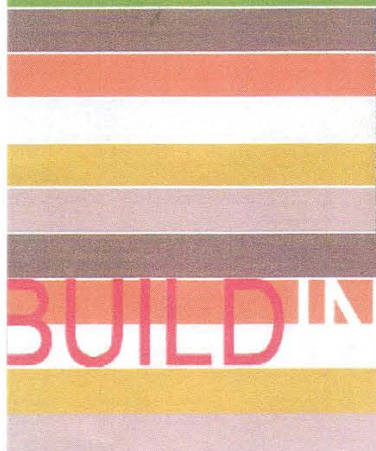
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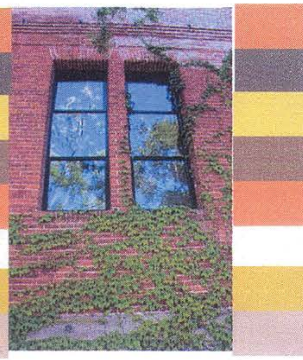


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Chester Meadows, Founder

Photo courtesy of: Scott R. Klein (scottrkleinphoto.com)



**Special Guest Performance
Lady Sunrise and the Shades of Blues Band**

Please contact: **WD Global Bridge, Event Coordinator** 510 205-7143

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www.greenmeadowsjanitorial.com

gmti.janitorial1@yahoo.com

Non-Profit #94315564

SOUTHERN CALIFORNIA



Making tracks to the Westside



Metro's rail operations chief, Bruce Shelburne, says bike ridership on the trains has gone "sky high."

Bruce Shelburne is hoping for the best. But he's bracing for "a learning experience."

As Metro's executive director for rail operations, Shelburne will have his hands full this Sunday, when the hugely popular CicLAvia winds its way for the first time from downtown Los Angeles to Venice, promising to pack the rail system with riders headed to points along the 15-mile route. At the same time, the Los Angeles Times Festival of Books and the Grand Prix of Long Beach will also be feeding crowds onto the rail lines.

Still, Shelburne, a 26-year Metro veteran, says he's learned not to get overly stressed by the logistics and pitfalls of his job. "I'm learning to let go a little bit," he says. "Otherwise you're going to find yourself on the wrong end of a shovel, six-feet under."

Shelburne expects one major CicLAvia hotspot to be the new Expo Line's Culver City station, which, for now, is the closest stop to the sea. That end-of-the-line location will make it a major—and potentially clogged—entrance and exit point for people interested in traveling only along the route's western end. Culver City's elevated station might also complicate things because cyclists will have to carry bikes up and down stairs or crowd into elevators.

Increasing the potential congestion, CicLAvia has placed one of its "hubs" there to provide water, restrooms, and bike repairs, while Culver City and its businesses are planning a variety of entertainment options,

including free massages and live music to complement food and shopping deals. A bike valet will help people make sure their wheels are secure while they browse the area.

Throughout Metro's rapidly expanding rail system, Shelburne and his staff will also have to grapple with the reality that many CicLAvia passengers will be riding the rails for the first time and are unfamiliar with the agency's TAP Card system, which can be confusing to the uninitiated.

"Trust me," Shelburne says, "if that becomes a bottleneck, we'll undo that real quick. We'll address it with any means necessary to get people moving."

Shelburne says that he sees CicLAvia and other major seam-stretching L.A. events as laboratories for lessons that can be applied in the future. For example, based on past CicLAvias, Shelburne says he's doubling the number of trains on some lines. And while bikes are normally limited to two per train, Shelburne says, "we tend to look the other way on this kind of day." In fact, Metro staffers will try to devote one car or maybe more per train to cyclists.

"It's not all about the bikes," Shelburne says. "We can't take all the seats out. We have 100 million riders boarding the system annually and the majority of them don't use bikes....The advantage is that bicyclists, especially the experienced ones, tend to work well with each other."

(On Thursday, the regional rail service Metrolink announced it would be putting all 17 of its specially-outfitted "bike cars" into service on Sunday to serve the CicLAvia crowds. More information is here.)

While Shelburne is modest about his team's successes managing past events, he's particularly proud of one of his personal contributions—deploying Metro staffers to help people navigate the system and provide a human face to agency. Humor helps, too, he says. "If you're not afraid to make a joke at your own expense, it goes a long way."

On the future of bikes and trains in general, Shelburne sees a growing challenge and the need for a new relationship between cyclists and other passengers. "It seems like our bicycle ridership has really gone sky high," he says.

Metro has already removed seats from older rail cars, and new cars will include additional accommodations for bicycles. But in the long term, Shelburne says, Metro will need to look at additional measures, such as arranging seats around the edges of cars to open more floor space.

While Shelburne admits he's not one to jump on a bike very often, he does spend a plenty of time on the rails each day. He commutes from his home Oxnard to Union Station in downtown L.A.—a 70-mile trip that takes more than 90 minutes each way. On the way home, it's a chance to catch up with work. But in the morning, he says, the smooth ride is the perfect opportunity for a pre-office nap.

"What rail buys," he says, "is peace of mind and consistency. It just calms you down and you don't have to worry about some of the idiots on the road."

Source: Los Angeles County Board of Supervisors

No deficit of good news in this budget

Just three years ago, in the thick of the Great Recession, Los Angeles County officials proposed a budget to the Board of Supervisors with a deficit of more than \$490 million, prompting an extraordinary belt-tightening that forced some county departments to slash spending by more than 30 percent.

Back then, Chief Executive Officer William T Fujioka put the best spin possible on the gloomy situation. Despite the gaping shortfall, he said, the county had not been forced to significantly reduce services or lay off workers, who'd agreed to forgo raises until the crisis had passed.

It looks like that day may have come.

On Monday, CEO Fujioka offered a \$24.7 billion spending plan for board approval that, for the first time in five years, has no deficit and no proposed cuts. This year, there'll be no raiding reserves or other one-time funding solutions.

"This is unheard of, not only here within the county but throughout the state of California," Fujioka said of the county's proposed zero-deficit budget, which will be financed entirely by ongoing revenue sources. Departmental cutbacks, efficiency initiatives and rising property and sales tax revenues were central to the budget turnaround, Fujioka said. But the county could not have weathered the economic storm, he stressed, without the fiscal discipline of the Board of Supervisors and the cooperation of employee unions.

Unlike City of Los Angeles workers, whose raises have been blamed for the city's dire finances, county workers haven't received a cost-of-living raise in five years—a savings of hundreds of millions of dollars that has helped preserve programs and save jobs. The unions agreed to the arrangement so long as the money would begin to flow once the county's finances were back on track. Union leaders are wasting no time holding the county to its word; Fujioka said his office already has begun negotiating with public safety unions.

Jim Adams of the CEO's office, who's been negotiating with the unions for a little more than a month, says he expects there'll be "some kind of pay increase." Citing the confidentiality of the talks, he declined to be more specific but cautioned that every 1-percent increase in the county workforce's payroll amounts to close to \$40 million, not including benefits. "We'll be sweeping the budget corners," looking for ways to fund raises, he said.

Adams and others said they expect a chunk of that to come from rising property tax revenues, which are likely to exceed the Assessor's conservative forecast of 2.88 percent for fiscal year 2013-2014.

For the most part, the new spending plan holds the line on departmental budgets that have been pared back during the past five years, recommending only small spending increases or none at all. "We're not going to quickly and blindly restore people" to departments without a specific need, Fujioka said during a morning news conference. He cited, for example, a reduction in the number of clerical workers in the treasurer's office to process property tax payments. As a result, the payments took an extra day or two to deposit in the bank, Fujioka

Continued on page 8

NORTHERN CALIFORNIA PUBLIC LEGAL NOTICES

SAN JOSE STATE UNIVERSITY

NOTICE TO CONTRACTORS MOSS LANDING MARINE LAB (MLML) AQUACULTURE LAB PROJECT, PROJECT NUMBER (SJSU-272) San Jose State University

The Auxiliary (Research Foundation) of the California State University will receive sealed bid proposals in the **Office of Facilities Development & Operations**, 1st Floor Conference Room, at 404 E. San Fernando Street, San Jose, CA 95112 for furnishing all labor and materials for construction of the **MLML Aquaculture Lab Project, (SJSU -257)** for the San Jose State University-Moss Landing Marine Lab campus.

Proposals will be received in the above-mentioned room until **2:00 P.M. on May 21, 2013 (Tuesday)**, in accordance with the contract documents, at which time the proposals will be publicly opened and read.

In general, the scope of the project is to construct a building to house a General lab, Analytical lab, office, and core support area; total building is +/-1,400 square feet. The project includes approximately 1,584 square feet of concrete slab with utilities, which would allow placement of numerous tanks for aquaculture and plumbing/utilities for seawater and power delivery (lights, bubblers, etc.)

License Required: B – General Contractor
Architect's Estimate: \$673,525.00

PLANS AND SPECIFICATIONS (Electronic Copy) will be available at the pre-bid walk-through, please RSVP via email to sylvia.sosa@sjsu.edu. The plans can also be downloaded from PlanNet Bids after 5/2/13. Interested parties should register at the San Jose University Contract Services & Procurement website at: <http://www.planetbids.com/portal/portal.cfm?CompanyID=15275#>. Once registration is completed, login into planetbids.com at: <http://www.planetbids.com/hub/hub.cfm> and search for "Moss Landing Marine Aquaculture Lab Project"

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et. seq. of the Auxiliary Contract General Conditions with the exceptions listed in the supplementary general conditions.

This is not a public works project and is not subject to prevailing wage rate laws.

A STRONGLY RECOMMENDED PRE-BID WALK THROUGH has been scheduled for **May 06, 2013 (Monday), at 10:00 AM**. Interested bidders should assemble in Moss Landing Marine Laboratories, **8272 Moss Landing Road Moss Landing, CA 95039**. It is strongly recommended that contractors attend this walkthrough, as it may be the only time bidders can walk through the project area with the Design Architect.

It will be the responsibility of each bidder to obtain a bid proposal package in sufficient time to fulfill requirements therein. **Bid proposal packages are obtainable only by contractors** licensed in the State of California with a **B-General Contractor license**, and the bid proposal package must be requested in writing from Sylvia Sosa via email to sylvia.sosa@sjsu.edu or by phone at 408-924-2246.

No deficit

Continued from page 7

said, costing the county "a lot of money" in interest.

The CEO says he is, however, recommending that new funding be used to enact a series of reforms urged last year by the Citizens' Commission on Jail Violence, which investigated alleged deputy brutality within the county's lockup. Among other things, Fujioka said he's proposing that \$5 million be set aside each year for the soon-to-be-created Office of the Inspector General, which will oversee and monitor sheriff operations in the jail and on the streets.

Fujioka also cautioned that unforeseen budget pressures could arise from the full

UNIVERSITY OF CALIFORNIA DAVIS HEALTH SYSTEM

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Davis Health System, sealed bids for a lump-sum contract are invited for the following work:

PROJECT NO. 9559810 HOSPITAL DATA CLOSET UPGRADES MINOR MEP UPGRADES (CP: #3, #5, #11, #13 & #14)

Description of Work: Project consists of five Construction Packages (CP) plus supporting documentation. 1. CP #3 – Central clock system extension from SESP building head end location through the East Wing 2. CP #5 – New telecommunication system bonding backbone throughout existing telecom rooms in the Davis Tower, University Tower and East Wing 3. CP #11 – Minor cooling and electrical upgrades for East Wing IT spaces 4. CP #13 – Minor cooling and electrical upgrades for North/South Tower IT spaces. 5. CP #14 – Minor cooling and electrical upgrades for University Tower IT spaces. 6. Working in and around hazardous materials. 7. Installation of new owner-furnished contractor installed cooling units.

Procedures: Bidding Documents will be available at **9:00 AM on 04/26/2013**, and will be issued only at:

Facilities Design and Construction
4800 2nd Avenue, Suite 3010, Sacramento, CA 95817
Tel.: 916-734-7024; Fax: 916-734-7751
contracts@ucdmc.ucdavis.edu

Bidders must attend a **MANDATORY** pre-bid conference at **10:00 AM on Tuesday, May 7, 2013**. For details, see our website (<http://www.ucdmc.ucdavis.edu/facilities/>) that provides all details including location and parking instructions.

Bids will be received only at: Facilities Design and Construction

Bid Deadline: Sealed bids must be received on or before **11:00 AM, Tuesday, May 21, 2013**.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: B – General Building and/or C-10 – Electrical.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated Construction Cost: \$853,000

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
University of California, Davis Health System
APRIL 2013

implementation next year of the Affordable Care Act, as well as the continuing implementation of a massive transfer of responsibilities from the state to the county for supervision of ex-California prison inmates.

Still, despite such uncertainties, Fujioka's press briefing had the feel of a victory lap as he praised the leadership shown by the five members of the Board of Supervisors, who'll begin public hearings on the budget in May.

"You probably think it's easy for a guy like me to say something like that because they're the people I work for," Fujioka said. "But it's the absolute truth."

Source: Los Angeles County Board of Supervisors



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 2035D-7 (ID No. OCM13100) AS-NEEDED SIDEWALK INSPECTION AND REPAIR PROGRAM (SIRP) NO. 5

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on May 15, 2013**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market St., 4th Fl, S.F., CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is performing sidewalk repair and landscaping on a work order basis; including reconstruction of sidewalk, driveway, curb, curb ramps, replacement of utility boxes and covers; tree and hedge trimming; and other related work at various locations in S.F. The work will be given out in Work Order Packages throughout the term of this Contract. Each Work Order Package will include the scope of work and the maximum time of duration. The time allowed for completion is 365 consecutive calendar days. The contract estimate is in excess of \$1,600,000. For more information, contact the Project Manager, Robert Quan at 415-554-5797.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **April 30, 2013, 10:00 a.m.** at 1155 Market St., 3rd Fl, Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

Class "A" or "C-8" license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance. Right reserved to reject any or all bids and waive any minor irregularities.

4/25/13

CNS-2475306#

SMALL BUSINESS EXCHANGE

EASTERN CONTRA COSTA TRANSIT AUTHORITY

NOTICE INVITING PROPOSALS For Audit of Financial Statements Eastern Contra Costa Transit Authority Notice and Invitation to Proposers Request for Proposal # 2013-002

The Eastern Contra Costa Transit Authority (ECCTA) is accepting proposals from qualified firms for the audit of financial statements for a five year period plus two optional one year extensions. The purpose of the Request for Proposals (RFP) is to select a qualified auditor to perform annual financial statement audits for ECCTA. All proposers must have and maintain a current license to practice public accounting by the California Board of Accountancy.

This project shall include the furnishing of all labor and services as set forth in the Scope of Work section of the RFP. A pre-proposal conference will be conducted at 10:00 am, Pacific Time, on May 2, 2013, in the ECCTA boardroom located at 801 Wilbur Avenue, Antioch, California. Attendance at this conference is recommended but not required.

Technical and Price Proposals are due to ECCTA on or before 2:00 pm Pacific Time on May 16, 2013, at ECCTA's facility, 801 Wilbur Avenue, Antioch, California, 94509. Proposals received after said time or at any other place other than the time and place stated in the RFP will not be considered. Submitted proposals must include the ECCTA Proposal Cover Form and the ECCTA Price Proposal Form. Any proposal submitted without these forms will be considered non-responsive and will be rejected.

Copies of the RFP documents may be obtained from:

Ann Hutcheson
Director of Administrative Services
Eastern Contra Costa Transit Authority
801 Wilbur Avenue, Antioch, CA 94509
Telephone: (925) 754-6622
Facsimile: (925) 757-2530

It is the intent of awarding the contract according to the process and procedures described in the RFP. ECCTA intends to procure the highest quality service possible for the best value possible.

Accordingly, the Proposal and Contract Award process contains eight periods:

1. RFP publication period
2. Technical and Price Proposal submission period
3. Technical Review Committee screening period
4. On site interview period
5. Technical Review Committee preliminary evaluation period
6. Best and Final Offer period
7. Technical Review Committee recommendation period
8. Contract award period

Definition and terms of this eight-step process are contained in the Information for Proposers section of the RFP.

This contract is subject to the receipt of financial assistance from the Public Transportation Modernization, Improvement and Service Enhancement Program (PTMISEA), local sales tax funds, and may also be subject to a grant contract between the Metropolitan Transportation Commission (MTC) and ECCTA. This contract is subject to laws and regulations governing the use of such funds.

Full compliance with applicable Safety and Health Standards, Equal Employment Opportunity and Americans with Disabilities Act laws and regulations will be required of the successful proposer.

ECCTA will affirmatively ensure that, in regard to any contract entered into pursuant to this Request for Proposal (RFP); Disadvantaged Business Enterprises will be afforded full opportunity to submit proposals in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin.

Office of the CEO

NORTHERN CALIFORNIA PUBLIC LEGAL NOTICES

EASTERN CONTRA COSTA TRANSIT AUTHORITY

NOTICE INVITING PROPOSALS For Architectural/Engineering and Construction Administration Services Eastern Contra Costa Transit Authority Request for Proposal (RFP) # 2013-004

The Eastern Contra Costa Transit Authority (ECCTA) is seeking statements of qualifications and proposals from architectural/engineering and construction administration firms to provide architectural/ engineering and construction administration services for a proposed Park and Ride Lot Project (the "Project") in Antioch, California.

ECCTA was formed in 1976 as a Joint Powers Agency (JPA) consisting of the cities of Antioch, Brentwood, Pittsburg and the county of Contra Costa. Oakley joined the JPA in 2000. ECCTA provides over 2,500,000 trips each year to a population of nearly 270,000 residents in the 225 square miles of eastern Contra Costa County.

This project shall include the furnishing of all labor, materials and services as set forth in the Scope of Services section of this RFP. A pre-proposal conference will be conducted at 10:00 am, Pacific Time, on May 1, 2013, in the ECCTA boardroom located at 801 Wilbur Avenue, Antioch, California. Attendance at this conference is recommended but not required.

Technical and Cost Proposals are due to ECCTA on or before 3:00 pm Pacific Time on May 15, 2013, at ECCTA's facility, 801 Wilbur Avenue, Antioch, California, 94509. Proposals received after said time or at any other place other than the time and place stated in the RFP will not be considered. Submitted proposals must include the ECCTA Proposal Cover Form and the ECCTA Cost Worksheet Form. Any proposal submitted without these forms will be considered non-responsive and will be rejected.

Copies of the RFP documents may be obtained from:

Ann Hutcheson
Director of Administrative Services
Eastern Contra Costa Transit Authority
801 Wilbur Avenue, Antioch, CA 94509
Telephone: (925) 754-6622
Facsimile: (925) 757-2530

It is ECCTA's intent to award the contract according to the process and procedures described in the RFP. ECCTA intends to procure the highest quality service possible for the best value possible.

This contract is subject to the receipt of financial assistance from the U.S. Department of Transportation, Federal Transit Administration (FTA) and local sales tax funds, and may also be subject to a grant contract between the Metropolitan Transportation Commission (MTC) and ECCTA. The contract is subject to laws and regulations governing the use of such funds. Proposers will be required to certify that they have not been suspended or debarred from participation in fed-

erally funded contracts. Proposers must also disclose lobbying activities.

Full compliance with applicable Safety and Health Standards, Equal Employment Opportunity and Americans with Disabilities Act laws and regulations will be required of the successful Design Professional. A licensed Professional Engineer (PE) will be required to sign and seal all drawings.

ECCTA will affirmatively ensure that, in regard to any contract entered into pursuant to this Request for Proposal (RFP); Disadvantaged Business Enterprises (DBE) and Small Businesses will be afforded full opportunity to submit proposals in response to this request and will not be discriminated against on the basis of race, color, sex, or national origin. ECCTA has a race neutral DBE program.

Submittals shall be in accordance with the requirements set forth in the RFP documents. Submission of a proposal shall constitute a firm offer to ECCTA. Proposals shall be valid for a period of sixty (60) days from the stated closing date.

Proposals will be examined and reported to the ECCTA Board of Directors at a meeting within sixty (60) days after the proposal opening. ECCTA reserves the right to reject any and all proposals, or to waive any irregularities or informalities in any proposal or in the RFP procedure, or to postpone the proposal opening for good cause.

Office of the CEO

FICTITIOUS BUSINESS NAME

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0349949-00

Fictitious Business Name(s):
Dank City est. 1986 California
Address
1691 Oakdale Avenue, San Francisco, CA 94124
Full Name of Registrant #1
Wynnoka Brown
Address of Registrant #1
1691 Oakdale Avenue, San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/28/2013**

Signed: **Wynnoka Brown**

This statement was filed with the County Clerk of San Francisco County on **3/26/2013**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz, Deputy County Clerk**
3/26/2013

4/25/13 + 5/2/13 + 5/9/13 + 5/16/13

UNIVERSITY OF CALIFORNIA SAN FRANCISCO

ADVERTISEMENT FOR DESIGN BUILDER TEAM PREQUALIFICATION

Subject to conditions prescribed by the University of California, San Francisco (University), responses to the University's prequalification documents for a Design Build contract are sought from proposers for the following project:

MISSION BAY BYERS HALL – ROOM 106 MRI REPLACEMENT Project No.: M2644 UNIVERSITY OF CALIFORNIA, SAN FRANCISCO

PREQUALIFICATION OF PROSPECTIVE DESIGN BIDDERS:

The University's primary objective in utilizing the design build approach is to bring the best available integrated design and construction experience to this project. The University has determined that proposers who submit proposals on this project must be prequalified. Prequalified proposers will be required to have the following California contractor's license: **GENERAL BUILDING CONTRACTORS - B**

The Design Build contract will require the successful Design Builder, hereinafter referred to as "Proposer", to provide both design and construction services. The Design Build Team will be a team consisting of at least the following: Architect of Record and General Contractor (Proposer). The Proposer may be a construction company with appropriate qualified designers and must, in any event, hold a General Contractor's license B and necessary Design Licenses. In such cases, each member of the Proposer shall submit project experience as required below unless otherwise noted. Additionally, each firm shall comply with the laws of the State of California applicable to such firms. All information required herein shall be submitted within the following parameters: (1) the Proposer shall hold all required licenses; and (2) the Proposer shall be the financially responsible entity for bonding and insurance. (3) Proposer should submit examples of Projects, preferably with Design-Build delivery. Proposers should submit 3 projects of similar size and complexity in an occupied Laboratory or Healthcare (Hospital, Outpatient, Diagnostic) Building. Proposer should submit example of previous projects installing equipment (preference for MRI, also considered will be Nuclear Medicine, Radiology, etc.).

UCSF is looking for Design Build teams which can provide excellence in the design of technical laboratory & equipment-intensive environments, superior construction performance, and demonstrated experience

utilizing collaborative and/or integrated project delivery strategies. Design Build teams must demonstrate an understanding of and have previous experience with Magnetic Resonance Imaging (MRI) equipment installations within operating facilities (and/or other equipment / project types as noted above).

GENERAL DESCRIPTION OF WORK:

UCSF proposes to replace an existing 7T MRI at Byers Hall, a medical research facility on the UCSF Mission Bay campus. The existing MRI will be replaced with a new 3T MRI 750 which will be supplied by General Electric (GE).

The existing MRI will be removed and the new MRI will be installed in the same location. In addition to the MRI, GE is also supplying ancillary support equipment which will require structural support and utility connections. The selected Design Build team shall design and construct all necessary work to support the removal of an existing MRI unit and the installation of a new MRI unit. This project will require the (1) Removal and reinstallation of an exterior building panel, (2) Installation of all necessary utility connections and structural supports for new equipment, and (3) Modifications to the existing walls, flooring, ceiling and lighting to accommodate the new equipment.

Byers Hall is an occupied research laboratory on a developed research campus which is bordered by city streets and a campus pedestrian walkway. Bridging documents prepared by Kitchell CEM will describe the University's requirements and criteria for the MRI Replacement project, and these documents will be provided when the Request for Proposal (RFP) is issued.

The estimated construction cost is approximately \$500,000. The maximum acceptance cost will be established when the Request for Proposal (RFP) is issued. The tentative start dates for the design and construction are as follows:

Design – Start in late May / early June 2013

Construction – Start in July / August 2013;
3 month duration

The start dates, durations and maximum acceptance cost will be further clarified in the RFP.

PREQUALIFICATION PROCESS

The prequalification process will result in the selection of finalists who will be prequalified and will be issued Request for Proposal (RFP) documents for this Project. The prequalified proposers will submit price and technical proposals. The technical proposals will be scored according to an established scoring system. The price will be divided by the score to determine a price per technical point. The prequalified proposer

submitting the lowest price per technical point will be the apparent low proposer for the Project.

PREQUALIFICATION SCHEDULE:

Prequalification Documents will be available beginning **April 23, 2013 at 10:00AM**.

Request Prequalification Documents via <http://www.cpfm.ucsf.edu/dynamic.cfm?page=Advertisement> for Prequal.

Enter Name of Firm, address, phone number and contact person to access Prequalification Document.

Any questions or requests for clarification or interpretation of the Prequalification Documents must be submitted in writing to Mark Smolley, CCM Project Manager for UCSF Capital Programs, at email address (m.smolley@ccm.to) by **12:00 PM, April 29, 2013**. Questions received after the above-noted deadline may be answered at the discretion of the University. Sandra Beck AIA, LEED AP will be the University's Representative for this project.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

Prospective proposers shall submit **Six (6) sets** of the completed Prequalification Questionnaire and required attachments **in a sealed envelope identified** with the Project name, Proposer's name and address to the office of UCSF, Capital Programs, Contracts Services, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94143-0894 (use 94107 if not sending by US Mail) by **12:00 PM, May 7, 2013**.

No Prequalification documents will be accepted after **May 7, 2013, 12:00 PM**. However, the University reserves the right to request, to receive, and to evaluate supplemental information after the above time and date at its sole determination.

The exact dates, times, and location will be set forth in an "Announcement To Prequalified Proposers" as to when the Proposal Documents will be available and when proposals will be received.

PREQUALIFICATION POLICIES

The University reserves the right to reject any or all responses to Prequalification Questionnaires and any to waive non-material irregularities in any response

received.

Proposal Security in the amount of 10% of the lump sum price proposal, excluding alternates, shall accompany each proposal. The surety issuing the Bid Bond shall be, on the proposal deadline, an admitted surety insurer as defined in the California Code of Civil Procedures Section 995.120.

Prospective proposers desiring to be prequalified are informed that they will be subject to and must fully comply with all of the proposal conditions including 100% payment and 100% performance bonds.

The successful proposer and its subcontractors will be required to follow the nondiscrimination requirements set forth in the proposal documents and to pay prevailing wage rates at the location of the work.

This project will be insured under an University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by Proposer shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

All information submitted for prequalification evaluation will be considered official information acquired in confidence and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO
April, 2013

University Representative:
Sandra Beck AIA, LEED AP
Associate Director, UCSF Capital Programs
Sandra.beck@ucsf.edu
415-476-0962

Project Manager:
Mark Smolley
CCM Project Manager
m.smolley@ccm.to
650-815-5840

BANKING \$ FINANCE

Access to Capital among Young Firms, Minority-owned Firms, Women-owned Firms, and High-tech Firms

By **Alicia Robb**, *Marin Consulting, LLC*

Purpose

The availability of capital is crucial for small business start-up, survival, and growth. This study investigates how the youngest small firms operated and were financed during the evolving financial environment of the recent Great Recession, especially high-tech firms and firms owned by women and minorities.

Background

The major constraint limiting the growth, expansion, and wealth creation of small firms—especially women- and minority-owned businesses—is inadequate capital. Because of their size, these small firms typically have almost no access to external funds from public markets and are bank dependent. Small firms have little or no collateral and, as relatively young firms, lack an extensive history from which future firm or management performance can be surmised, even though the firm may have high growth potential. Research also shows that bank lending is adversely affected by a tightening of monetary policy, regulatory changes that tighten capital requirements, and bank capital crunches.

Studies indicate that women entrepreneurs have less access to financial capital or make less use of it than male entrepreneurs. Research shows that the characteristics of women-owned firms may help explain why women obtain smaller loans, pay higher interest rates, must put up higher collateral, and are dissatisfied with the bank loan process.

For instance, younger and smaller businesses, as women-owned businesses typically are, tend to be less favored by bankers, regardless of the gender of the owner.

On the equity side, women typically have limited social interaction with venture capital firms, and are under-represented among fast-growth and high-tech businesses. They also rely more on informal funding methods and self-financing. These

characteristics may help explain the gender disparity in access to capital.

For many minorities, starting out at lower wealth levels also acts as a barrier to entrepreneurship.

Policy Implications

- Skill development and training have a critical role in improving the economic performance of women and minority entrepreneurs; targeted initiatives might help them build more viable businesses.
- Encouraging enrollment in science, technology, engineering, and math disciplines is another option for women and minority prospective entrepreneurs.
- Developing and expanding networks can help women and minority business owners access needed resources such as financial capital.

Overall Findings

High tech firms had higher levels of financial capital; surprisingly, they were more dependent on formal debt financing than were similar firms that were not high tech firms at the start-up phase and in subsequent years before and during the financial crisis.

Both women- and minority-owned businesses (African American- and Hispanic-owned firms) showed some similar disparities in their capital structure relative to firms owned by men and nonminorities. They used a different mix of equity and debt capital and were more reliant on owner equity investments. The average women- or minority- owned business operated with much less financial capital, even after controlling for other factors including credit score.

During the financial crisis period, many women and minority entrepreneurs of new startups were less likely to apply for a loan, fearing denial. The researchers controlled for some charac-

teristics that were likely to affect bank borrowing, including legal form of organization, credit score, and type of business.

The evidence showed that, compared with nonminority owners, minority owners of young firms were significantly less likely to have their loan applications approved.

Scope and Methodology

This study uses data from the Kauffman Firm Survey (KFS) to examine the financing patterns of young, minority-owned, women-owned, and high-tech firms. The KFS is a cohort of businesses that began operations in 2004 and were followed through 2010. The author used owner demographics at the firm level to define the gender and minority status of the primary owner. For firms with multiple owners, the primary owner was indicated by the largest equity share, and where there were two or more owners with equal shares, hours worked, along with other variables, were rank-ordered to identify a primary owner.

Both univariate and multivariate tests were used to examine the financial environment and capital access of these firms. Three models using logistic regression estimated separately the probability of (1) applying for a loan, (2) not applying for a loan when credit is needed for fear of loan denial, and (3) receiving a loan. Several control variables were utilized.

This report was peer-reviewed consistent with Advocacy's data quality guidelines. More information on this process can be obtained by contacting the director of economic research by email at www.advocacy@sba.gov by phone at (202) 205-6533.

Additional Information

The full text of this report and summaries of other studies of the U.S. Small Business Administration's Office of Advocacy are available on the Internet at www.sba.gov/advocacy/7540.

Source: U.S. Small Business Administration

New Study Highlights U.S. Small and 'Micro' Businesses as Engines for Job Creation

Conducted in Partnership With the Aspen Institute, Accion and Opportunity Fund Report Highlights National Microbusiness Outcomes

By providing small loans that average just \$10,000 in the U.S., leading microlenders Accion and Opportunity Fund are significantly contributing to small business sustainability, as well as increases in income and job creation according to their microTracker lending outcomes study – U.S. Microfinance: Small Loans, Big Results - released today. The study, conducted in partnership with the Aspen Institute, highlights U.S. microloan recipients as key engines for job creation, with over 54 percent of survey respondents reporting having employees. Of those businesses with employees, each reported employing 5.6 individuals on average.

Four member organizations of the Accion U.S. Network, the largest microfinance network in the United States, conducted the survey in partnership with California microlender Opportunity Fund, to create the largest national sample of microloan borrowers in any lending outcomes study to date. Nearly 500 businesses participated in the study, painting a vivid picture of local microloan outcomes on a national scale. Key study findings include:

- Microloans contribute to strong, sustainable small businesses. Of small businesses financed in 2010, 97 percent reported that they were still in business in 2011.
- Microloans contribute to increases in small business owner take-home pay and business revenue. 32 percent of small business owners surveyed reported an increase in owner's draw and 36 percent indicated an increase in overall business revenue •Accion supports small businesses primed for growth and ready to contribute to the local economy. 43 percent of borrowers surveyed reported seeking a loan to grow their business, and nearly 70 percent reported that their businesses were full-time endeavors.

“Small business owners are key players in community change and collectively, they have the power to spark significant economic growth,” says Gina Harman, CEO of the Accion U.S. Network. “By investing just \$10,000 on average in these individuals and their businesses, Accion is not only supporting economic opportunity for business owners but driving job creation at significant rates.”

“Microlending isn't about making a loan just to get it paid back. At Opportunity Fund, we make loans in order to help the business owner get ahead. This report answers exactly that question: Was the business better off after receiving a loan?” explains Eric Weaver, CEO of Opportunity Fund. “The results are clear: Opportunity Fund lends to small businesses that are growing, boosting incomes and creating jobs.”

A report detailing the full findings and an infographic are available for download at us.accion.org/microTracker. The study was made possible with generous support from the Sam's Club Giving Program.

About the Accion U.S. Network

As the largest nationwide micro- and small business lending network in the United States, we connect small business owners with the accessible financing and advice it takes to create or grow healthy businesses. Since 1991, the five members of the Accion U.S. Network have collectively made over 45,000 loans, totaling over \$350 million. Additionally, over 400,000 business owners across the nation have turned to Accion for financial and business advice via workshops, online tools, and one-on-one consultations. Globally, Accion (www.accion.org) is a pioneer in microfinance, reaching millions of individuals through its international network of partners. For more information visit us.accion.org.

About Opportunity Fund

Opportunity Fund (www.opportunityfund.com) is a not-for-profit social enterprise helping thousands of California families build financial stability. Our strategy combines microloans for small businesses, microsavings accounts, and community real estate financing. Now California's leading microfinance provider, Opportunity Fund began based on the idea that small amounts of money and financial advice could help people make permanent and lasting change to improve their own lives. Since making our first loan in 1995, our team has deployed over \$279 million and helped more than 15,000 low-income Californians.

About the Aspen Institute

The Aspen Institute is an educational and policy studies organization based in Washington, DC. Its mission is to foster leadership based on enduring values and to provide a nonpartisan venue for dealing with critical issues. The Institute is based in Washington, DC; Aspen, Colorado; and on the Wye River on Maryland's Eastern Shore. It also has offices in New York City and an international network of partners. For more information, visit www.aspeninstitute.org.

Source: Accion International

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